



AAIN: Incubation of SMES in the Apiculture Sector for Agribusiness Development – Focus on Women and Youth in Africa

ApiExpo Conference September 24th-28th
Abuja, Nigeria





- The African Agribusiness Incubators Network (AAIN) is a private sector entity and an internationally-recognized organization set up to incubate incubators for job and wealth creation in Africa.
- The African Agribusiness Incubators Network (AAIN) was established in 2013 and incorporated in 2015 in Ghana to fill a vital gap in Africa's agribusiness incubation ecosystem.
- AAIN is headquartered in Ghana and has regional and contact offices in Kenya, Rwanda, Mali, Uganda, South Africa, Senegal, Zambia and Benin.



● Incubation Systems and Skills Development

● Technology Commercialization and Market Development

● Business Development and Mentorship, especially for Youths and Women

● Agribusiness Incubators, Expert's Accreditation and Due Diligence

● African Agribusiness Incubation Fund (AAIF)





AU-IBAR & AAIN

AAIN entered an M.O.U with Africa Union as a Technical Partner, with an aim to serve the 55 African countries in implementing Agribusiness Incubation

Collaborations



AU-IBAR and AAIN collaboration Supports SMEs and Start Ups in Animal Resources with major focus on youth and women enterprises incubation in 55 AU member states. **Youth and Women Networks have been established across Africa**



African Agribusiness
Incubators Network

Why Business Incubation for SMEs –Youth and Women –No jobs ,No employment Opportunities –Poverty and Associated Problems

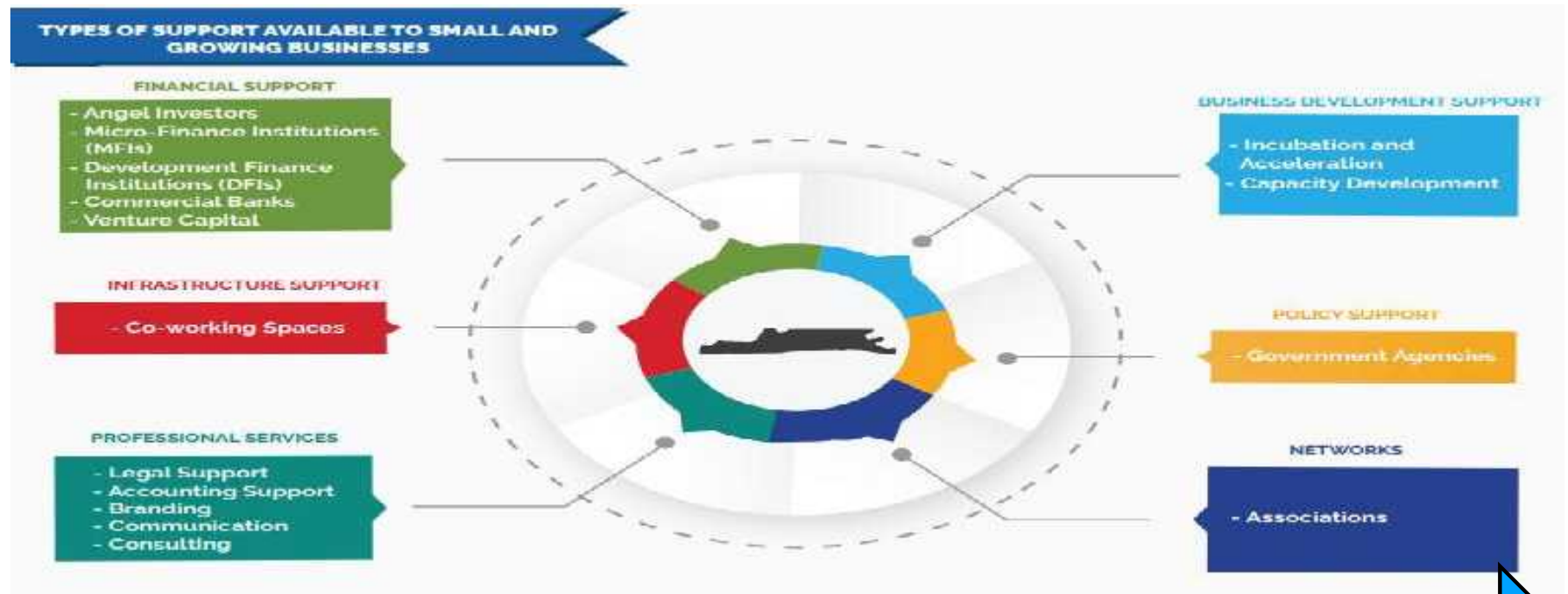
Almost 60% of the starts-ups do not make it to their 2nd Year
Anniversary.

Private Sector and Small Businesses offer 70-80% of jobs –
WTO 2018



EUROPEAN UNION

Key Terms and Incubation Support Services



Mentorship and Coaching -- Business Modeling and Mapping Ecosystem Services is a continuous process

INCUBATION SUPPORT STRUCTURE -SMES





African Agribusiness
Incubators Network

Impact





AAIN has supported the establishment of **11** commodity based value chain incubators in **7** African countries using the UniBRAIN Model- **Kenya (grain), Uganda (coffee and banana), Zambia (horticulture), Benin (Soya), Ghana (livestock, seed and horticulture), Rwanda and Mali (processing)**- leading to creation of jobs and better functioning value chains.

Impact





AAIN & FAO

AAIN and FAO run a Mentorship Program across 11 countries and supporting 45 SMEs (this includes Ghana).

Collaborations





No. 1

AAIN developed a community of practice for Incubators and Incubator Managers comprised of over 260 Incubators across Africa.

Achievements





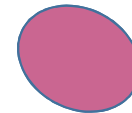
No. 2

Recruited and engaged over 600 mentors across 20 African countries in Agribusiness, Trade and Investment



No. 3

Produced an inventory of 95 Technologies and Innovations for Commercialization in Africa with high potential for Job and Wealth creation



Achievements



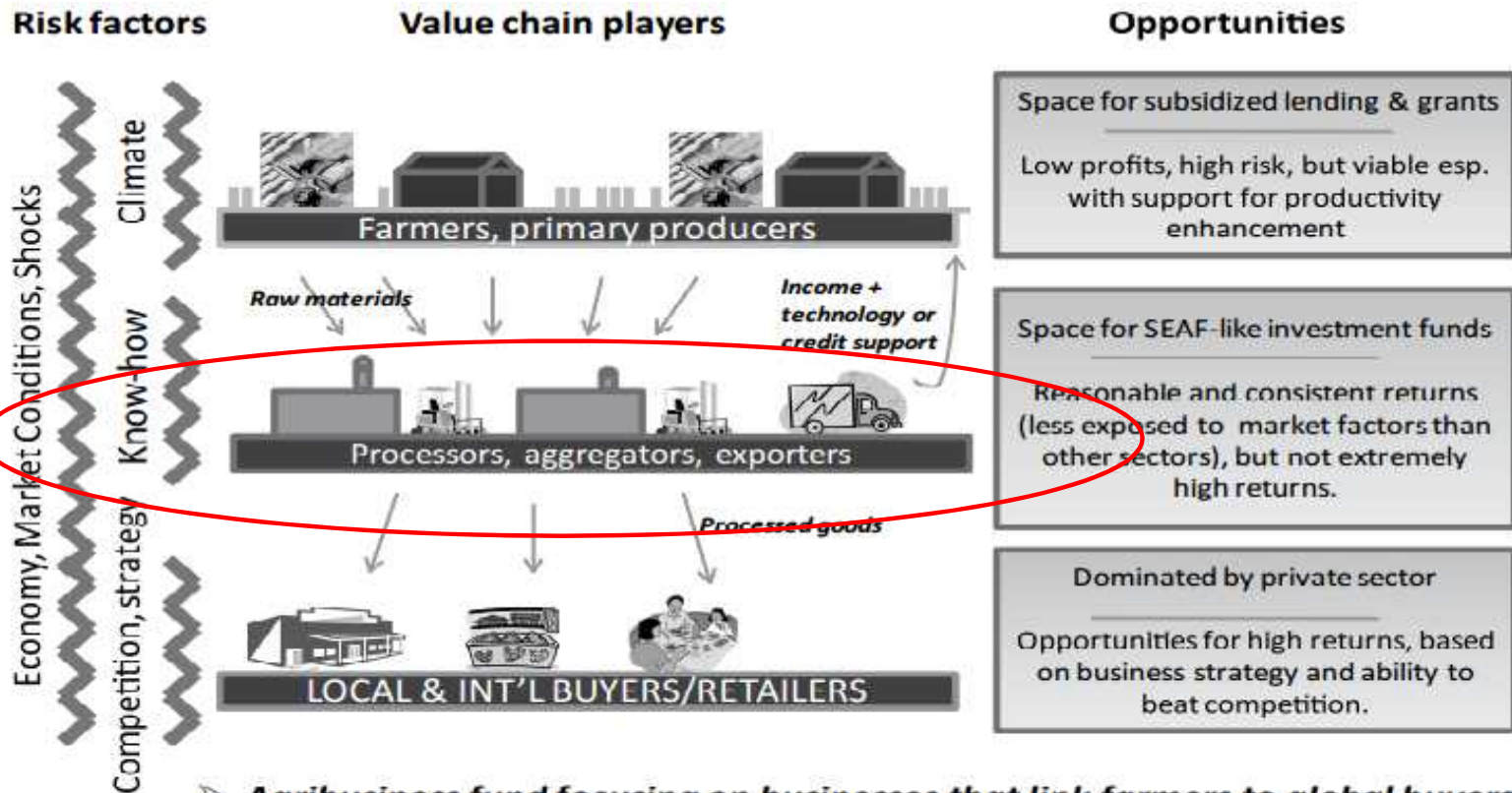
No. 4

Achievements

Engaged 210
Universities and
Vocational Institutions in
Agribusiness Education

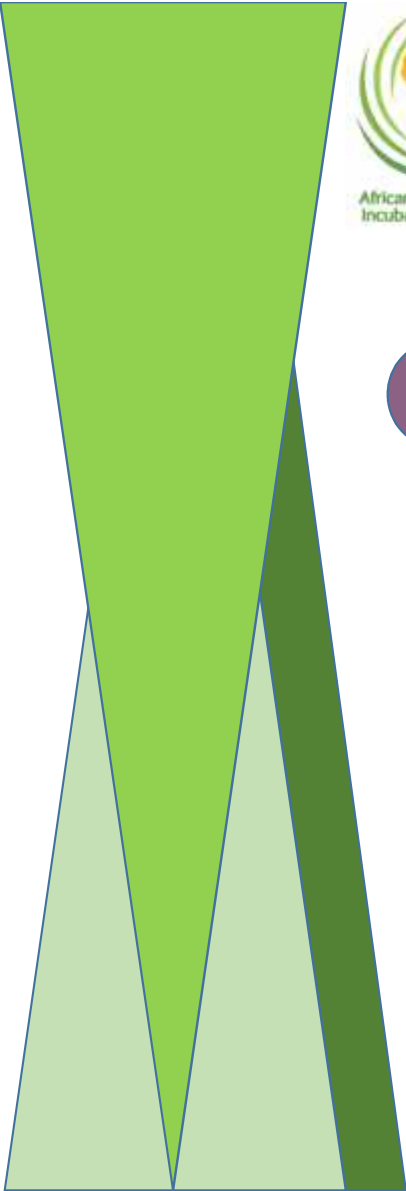


Supply Chain Management and Logistics Incubators



The Incubation & AAIP business plan addresses opportunities for processors, aggregators, exporters, etc.

➤ **Agribusiness fund focusing on businesses that link farmers to global buyers can complete a farm-level development strategy for emerging markets.**



MOU: AAIN & UBI GLOBAL



AAIN has been accredited by UBI Global to certify other incubators in Africa under a signed MOU between 2018 to 2023



AAIN promotes UBI Global's World Benchmark Study 2019/2020 within its member network, ensuring that at least 50 qualifying members participate in this global incubation program benchmarking study.





Therefore...AAIN HAS...

Achievements

1

1 600 Mentors a cross Africa

2

250 Incubation Management experts Globally

3

Over 300 Small Scale Incubator Hubs established

4

260 Members registered with AAIN

5

210 Universities Globally with AAIN Incubation Programs



How do we work together ?

- 1 **Become AAIN member**
- 2 **Seek for Business Mentorship and Coaching Support**
- 3 **Start ,Manage and Sustain a Business Incubator for Apiculture**
- 4 **Joint Resource mobilization and inclusive finance**
- 5 **Human and Institutional Capacity development for SMEs and Associate partners in business incubation**

Achievements

**AAICE -14TH TO
16TH AUGUST
2019 IN UGANDA
—REGISTER NOW**



@AAINonline



**Africa Agribusiness
Incubators Network
@AAINonline**

Alex Ariho PhD
Chief Executive Officer
African Agribusiness Incubators Network-
AAIN
Nii Noi Kwame Street, North Dzorwulu
Accra-Ghana
Tel +233 303 975450
Mobile +233 544436276
Email:alexariho@africaain.org
Website: www.africaain.org
Skype: alex_Ariho



www.africaain.org

info@africaain.org



+233 (0) 303 975 448

Contacts